

## PRODUCT SAFETY

As applied to your lawn, the materials we use are highly dilute and the low rates of application present negligible risk. You probably do not know this, but the ingredients in products we use are the very same ingredients found in products you can purchase at the hardware store. TruGreen technicians, however, are trained and certified in the proper handling and use of these products, eliminating any concern you may have about the safe application, storage, and disposal of these products.

The word safe is interpreted by many to mean completely without risk. As a practical matter, that's impossible to prove about almost anything. However, as applied in very dilute solutions, the materials represent a negligible risk.

The markers that we place on lawns are not warning signs. They are notification that we have used lawn care products to service the lawn. We began this practice a long time ago because we found that the signs are appreciated for a number of reasons. Our customers like the notice that we have made their scheduled application and their neighbors appreciate knowing that an application was made. While many states do require notification, it has been and will continue to be TruGreen policy to provide this service everywhere we operate.

Periodic testing and long-term study of over thirty years of our employees who use pesticides on a daily basis has shown no significant health effect.

The materials are applied as very dilute solutions and are applied at rates that leave low levels of residues on the grass which we believe present negligible risk. However, we recommend keeping families and pets off the lawn until the dusts have settled and in the case of a wet application, the grass has dried. This may take an hour or two. In addition, our notification policy provides you the opportunity to allow additional time before using the lawn if you wish to take additional precautions.

We have been in business for many years and have a very large customer base of pet owners. The scientific data and our experience gives us confidence that our applications will not make pets sick. TruGreen has prepared a brochure entitled "A Reference for Veterinarians" that we can send to your veterinarian for detailed information about most commonly used lawn care materials.

All pesticides used by TruGreen are registered by the U.S. EPA and State Regulatory Agencies for use around homes, schools, and parks. This means that the EPA and State Agencies have determined that the pesticide will perform its intended function without unreasonable adverse effects on the environment, including people and pets. Any specific health and safety concerns are listed on the product label. This registration process requires a substantial amount of test data and the agencies may ask for additional data should new issues arise in the ongoing process of registration. We readily disclose product labels and material data sheets (MSDS) upon request from our customers. Information on inert ingredients are also reviewed by the U.S.

EPA as part of the pesticide registration process and, except for those inerts that may be proprietary in nature, are disclosed on the MSDS as well. Each year we review and update the TruGreen Approved Materials List using the following criteria in a rigorous review process:

- Carcinogens. We will not approve products containing ingredients that have been classified as known or probable human carcinogens by the U.S. EPA, the National Toxicology Program, or the International Agency for Research in Cancer.
- Respirators. Products that require use of a respirator during application at customer sites will not be approved.
- Groundwater. Products containing ingredients that are known or likely to leach to groundwater when applied to lawns will not be approved.
- Allergies. Products that are known sensitizers and have a high probability of producing allergic reactions will not be approved.

The investment consumers have in their outdoor living room requires annual upkeep to maintain its health, value and benefit. By protecting the lawn and landscape plants from damaging pest and weed problems through judicious use of inputs actually helps our environment by providing natural cooling in urban areas, reduction in dust and other air-borne pollutants, and prevents costly erosion and deposition of soil into nearby streams, ponds and lakes.

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