

1 projects out there that have been waiting for years and after discussion moved to suggest to the
2 Selectboard they consider the following priorities; athletic fields, Gale Ctr replacement (proceed with
3 this as soon as possible) and at the same time it would be helpful and beneficial to gather information
4 re: the feasibility to move the Rec Path under the bridge.
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6 **Revenues** at the rink are down slightly from the previous year and Matt outlined the reasons for this.
7 Visitation was down roughly 20% in Town last winter which is significant, the punch passes had an
8 impact and the outdoor rink at the Mountain all contributed. Discussion took place re: hiring a
9 sales/marketing person with funds from advertising to help out. The decrease was largely due to public
10 skating revenues, ice rentals were increased some (\$10,000). **tape side 2** After discussion, Brett moved
11 to support the Selectboard to look into furthering outsourcing of the arena. Norm stated this needs to
12 be paid for out of advertising dollars. Walt seconded the motion with all members in favor. Matt said he
13 is looking for someone to do the advertising etc but Brett said they were not proposing a full time
14 person.
15

16 **Summer Camp:** Matt stated enrollment has dropped from approximately 110-120 kids to 76 kids from
17 2012 to present thereby revenues have dropped. The number of staff was reduced this past summer
18 which resulted in a reduction of cost. Matt said he is trying to develop field trips closer to home and
19 there is the possibility of changing the fee schedule, and changing the use of the passes, possibly
20 charging a flat fee. He said that the Gale Center is becoming more and more a factor. Transportation is
21 another factor in cost, as are supplies. Matt felt that 80 kids would be doable. The town is presently
22 subsidizing 25% of the cost, i.e. transportation. Matt said they working to offering more electives to
23 increase revenues will continuing to find ways to reduce expenses. Members felt they should proceed
24 this coming year to determine what happens with revenues and cost based on some changes being
25 proposed.
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28 There being no further business to come before the Commission, the meeting adjourned at 6:15 P.M.
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30 Respectfully submitted,
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33 Barbara S. Allaire